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1	TRAFFIC AND CAPACITY MODELING PROCESS
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3	Background of the Invention
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5	The present invention relates to telecommunications
6	management systems and, more particularly, to an enhanced
7	traffic and capacity modeling process or tool for tracking
.8	traffic levels, and particularly traffic peaks, to
9	facilitate planning for equipment and service growth.
10	Telecommunications facilitate the interactions which
11	are necessary or desirable for many aspects of modern life,
12	including business affairs, personal relationships,
13	education, government functions, entertainment, and the
14	like. Telephone systems function to establish a temporary
15	electronic communication channel between a caller and a
16	called party. A temporary communication channel, or call,
17	is generally established between telephone lines of the
18	communicating parties through "switches" which establish the
19	particular channel and multiple line trunks which carry the
20	communication signal between switches. The number of calls
21	which can be simultaneously accommodated is limited by the
22	number of switches and trunk lines available, that is, the

- 1 total number of functioning switches and trunk lines in
- 2 existence which are not currently occupied with calls or
- 3 other "traffic".
- 4 Traffic on communication networks can include signals
- 5 carrying actual vocal conversations between humans, as well
- 6 as data such as communications among distributed computer
- 7 systems, electronic financial transactions, facsimile
- 8 signals, internet "surfing", email exchanges, network
- 9 housekeeping data, and the like. New telecommunications
- 10 technologies are emerging which will make further use of
- 11 network throughput, such as on-line commerce, video
- 12 teleconferencing, on-demand video entertainment,
- 13 transmission of high quality medical images, remote control
- 14 and monitoring applications, and the like.
- Network traffic varies over time and date and by
- 16 locality. Economics prevent network operators from
- 17 providing even remotely sufficient capacity for all users to
- 18 access the network simultaneously, since a large proportion
- 19 of such capacity would be idle most of the time,
- 20 constituting a wasted investment. In practice, telephone
- 21 network operators attempt to provide adequate capacity to
- 22 accommodate peak traffic, with some spare capacity to take
- 23 care of unexpected traffic peaks, temporary local service
- 24 outages, and short term growth. Operators of networks

- 1 attempt to make the best use of existing capacity by
- 2 efficient balancing of traffic loads through available
- 3 switches and trunks by means of selective routing of calls.
- 4 Because of the importance of activities supported by
- 5 telecommunications and the volume of traffic,
- 6 telecommunications network operators strive to maximize "up
- 7 time" for components of the network as well as the
- 8 technological quality of communication signals.
- In the past, telephone network operators have typically
- 10 analyzed usage data, derived from billing data, on a monthly
- 11 basis for purposes of planning growth of infrastructure and
- 12 service. Although a monthly accumulation of data has
- 13 utility in planning service expansions and upgrades, the
- 14 data does not show the volume of day-by-day traffic, much
- 15 less hour-by-hour traffic peaks. A monthly total for a
- 16 given customer does not show when, and to what extent, call
- 17 peaks have occurred. At best, planners can make an educated
- 18 guess at daily and hourly averages.
- 19 Certain types of businesses have high levels of
- 20 incoming phone calls, such as companies which market
- 21 products by telephone orders, companies which operate
- 22 customer support services, certain government agencies, and
- 23 the like. In order to effectively operate such services,
- 24 such companies employ large numbers of phone lines to which

1 are routed calls placed to one or more published telephone

2 numbers, such as "800" type numbers. Such a technique is

3 referred to as a dialed number identification service

4 (DNIS). To serve their customers competitively, such

5 companies may set answering goals, such that a customer's

6 call will be answered within a certain number of rings. In

7 order to meet such a goal, it is necessary to route the

8 calls efficiently to available operators and to time the

9 connection properly so that the customer's perception of

10 prompt response is met. This further requires an adequate

11 number of phone lines to handle the peak number of calls, an

12 adequate number of operators properly trained, and call

13 processing hardware and software.

14 The call processing hardware and software is most

15 typically operated by a telephone network operator, or

16 telephone company. Management of such calls is typically

17 handled by a call processing "platform" which provides

18 hardware for routing the calls and which records call data

19 for billing purposes. The billing information is referred

20 to as call detail records (CDR's) and, for toll-free type

21 operations, include records of call attempts and usage

22 minutes to each dialed number or DNIS. The CDR's are

23 accumulated over a month for billing to the client company.

24 In the past, capacity planning, both for the client company

and for the telephone network, has been based on such
monthly accumulations of recorded use. However, as
explained above, a monthly record can be a very coarse tool
on which to make planning decisions, since peak daily or
hourly usage may greatly exceed a daily or hourly average of
the month's usage.

Summary of the Invention

The present invention provides a traffic and capacity modeling process which is capable of detecting hourly and daily peaks of usage of toll-free dialed numbers. The modeling process accesses call processing platforms and copies call detail records or CDR's into a CDR collection database. Periodically, such as once per day, the CDR collection database is processed to aggregate selected sets of CDR data fields or call parameters by DNIS for the date, hour, and call processing platform. The aggregated CDR parameters are then stored in tables for a period of time, such as a year or more, to enable access and analysis for planning purposes. Analysis of the aggregated CDR parameters may include graphic plotting, entry into spreadsheets, and the like. Of particular interest are the total number of attempts to call a particular DNIS per hour

1 and the total usage minutes for a particular DNIS per hour.

2 Variations in these parameters over time reveal peaks of

3 usage of a given DNIS or dialed number and, thus, give a

4 better indication of the adequacy of the number of lines,

5 operators, and the like associated with a given DNIS than

6 analysis based on conventionally monthly usage totals.

7 The aggregated CDR tables provided by the modeling

8 process of the present invention can be made available for

9 network operations purposes to allow planning for load

10 balancing for expected peaks in calls by the hour, day, or

11 season of the year and by location. For long term network

12 planning, the aggregated CDR records provide accurate

13 indications of peak call usage not only by time, but also by

14 origin and destination of the calls. The information

15 provided by the present invention can be used by

16 telecommunications marketers to assist their client

17 companies in optimizing their acquisition of equipment and

18 services, as well as in allocating and training their

19 personnel. Telecommunication network operators can also use

20 the information provided by the present invention to

21 optimize the performance of their equipment and operations.

The drawings constitute a part of this specification,

23 include exemplary embodiments of the present invention, and

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24 illustrate various objects and features thereof.

1	Brief Description of the Drawings
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3	Fig. 1 is a simplified block diagram illustrating
4	components involved in a traffic and capacity modeling
5	process which embodies the present invention.
6	Fig. 2 is a simplified flow diagram illustrating
7	principal steps of the traffic and capacity modeling
8	process.
9	Fig. 3 is an exemplary table illustrating hourly call
10	parameters of a selected dialed number created by the
11	traffic and capacity modeling process.
12	Fig. 4 is a line graph illustrating a variation of
13	hourly usage minutes of a selected dialed number which was
14	created using the traffic and capacity modeling process.
15	Fig. 5 is a line graph illustrating a comparison of
16	hourly usage minutes for a pair of call processing platforms
17	which was created using the traffic and capacity modeling
18	process of the present invention.
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20	Detailed Description of the Invention
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22	As required, detailed embodiments of the present
23	invention are disclosed herein; however, it is to be
24	understood that the disclosed embodiments are merely

- 1 exemplary of the invention, which may be embodied in various
- 2 forms. Therefore, specific structural and functional
- 3 details disclosed herein are not to be interpreted as
- 4 limiting, but merely as a basis for the claims and as a
- 5 representative basis for teaching one skilled in the art to
- 6 variously employ the present invention in virtually any
- 7 appropriately detailed structure.
- Referring to the drawings in more detail:
- 9 The reference numeral 1 generally designates a traffic
- 10 and capacity modeling process which embodies the present
- 11 invention. The process 1 generally accumulates call detail
- 12 records 3 and aggregates totals of selected call parameters
- 13 generated over relatively short intervals of time for each
- 14 DNIS or dialed number to thereby create tables of aggregated
- data by DNIS which can be meaningfully analyzed to assess
- 16 the peak usages of such dialed numbers and the adequacy of
- 17 equipment and personnel supporting and responding to calls
- 18 to such dialed numbers.
- The process 1 is particularly applicable to analyzing
- 20 traffic patterns of calls to entities which make use of toll
- 21 free numbers, such as "800" type numbers. Often, an entity,
- 22 such as a marketing company or a customer support operation
- of a company, will publish an 800 XXX-XXXX number for
- 24 inbound calls for merchandise orders or customer support

- 1 assistance. Such a company will lease a number of telephone
- 2 lines, and calls dialed to the published toll free number
- 3 are routed to one of these lines on a first-available basis.
- 4 Such a technique is referred to as a dialed number
- 5 identification service or DNIS. A company using a DNIS pays
- 6 for the number of lines in service and the total minutes of
- 7 usage of the lines. To avoid lost sales, marketing
- 8 companies try to avoid unanswered calls or busy signals.
- 9 Thus, there is a necessary balance between the expenses of
- 10 acquiring and staffing any number of incoming lines and the
- 11 potential of lost sales if the call facilities are
- 12 overloaded. The process 1 aids in achieving such a balance
- 13 by providing tools to determine the times and levels of peak
- 14 usage of DNIS operations.
- Referring to Fig. 1, calls to DNIS numbers are handled
- 16 by call processing platforms 10 which collect call
- 17 parameters which are written to call detail records 3 or
- 18 CDR's. Each platform 10 is a computer or system of
- 19 computers executing proprietary software to accomplish its
- 20 function, which is to collect the CDR's 3 for billing
- 21 purposes. Either a single call processing platform or
- 22 multiple platforms 10 can be employed depending on the
- 23 volume of call traffic and the processing power of the

24 particular platform 10.

The process 1 copies the CDR's 3 from the platforms 10 1 into a single database or multiple databases 15 which may be 2 dedicated individually to the specific call processing 3 platforms 10. Periodically, such as once a day, the 4 databases 15 are accessed by the process 1 and selected call 5 parameters of the CDR's 3 are aggregated according to DNIS 6 by hour and platform and stored in aggregated tables 18. 7 The aggregation of the CDR parameters into the tables 18 8 greatly compacts the storage volume that would be occupied 9 by the original CDR's 3 and converts certain call parameters 10 of interest to a form which is usable for assessing the 11 levels of traffic through the DNIS numbers and the adequacy 12 of response to the call traffic by the network customer. 13 Fig. 2 summarizes the principal steps of the process 1 14 of the present invention. At step 20, the process 1 15 16 periodically accesses the call processing platforms 10 and copies the CDR's 3 to the CDR databases 15 at step 22. On a 17 longer time cycle, preferably once a day, the process 1 18 extracts selected sets of call parameters from the CDR's 3 19 in the databases 15 at step 24 and, at step 26, aggregates 20 the sets of call parameters for each DNIS by date, hour, and 21 call processing platform 10. The process 1, thus, adds up 22 the duration of each call and the total number of call 23 attempts to each DNIS for a given hour, day, and platform 24

- 1 10. Alternatively, other call parameters could be
- 2 aggregated. The aggregated sets of call parameters are
- 3 stored in the tables 18 at step 28 and may be analyzed at
- 4 step 30, as by graphically plotting variations in the
- 5 parameters, entry into spreadsheets, or the like.
- Fig. 3 illustrates an exemplary table 18 of aggregated
- 7 call parameters for an exemplary DNIS 34, represented as
- 8 (800) XXX-3474. The table 18 lists total duration 35 of
- 9 accumulated calls to the DNIS 34 in minutes and the total
- 10 number of attempts 37 to call the particular DNIS, by hour
- 11 39 and platform 41 throughout a particular date 43.
- Fig. 4 illustrates a line graph with a curve 48 showing
- 13 total duration of usage 35 of DNIS 33 by hour over a
- 14 particular date, which is different from the date set shown
- in Fig. 3. The curve 48 dramatically indicates the
- 16 variation of usage of DNIS 33 throughout the day. The
- 17 traffic level diminishes during middle of the night hours,
- 18 ramps up during the morning and afternoon hours, and peaks
- 19 at 50 in the evening hours. A simple average based on a
- 20 total month's usage of DNIS 33 would not detect the evening
- 21 peaks 50. Phone lines leased and staffed based on a monthly
- 22 average of usage of a DNIS 33 might be inadequate for the
- 23 traffic peaks 50. The graphic analysis provided by the
- 24 process 1 enables the network operator to accurately

- 1 estimate the peak usage of a given DNIS, so that the network
- 2 operator can more effectively market its products and
- 3 services and so that a network customer can obtain adequate
- 4 and economical levels of network services and staff them to
- 5 handle the expected peaks of activity.
- Fig. 5 is a line graph illustrating a pair of curves 55
- 7 and 57 showing total duration of all calls processed by call
- 8 processing platforms B and V by hour, throughout a day. The
- 9 data plotted in Fig. 5 was generated using the process 1.
- 10 The curves 55 and 57 show the variation in traffic by hour
- 11 throughout a day. The process 1 can be used not only for
- 12 analyzing the service needs of the network customers, but
- 13 also for assessing the capacity and adequacy of network
- 14 equipment, such as call processing platforms 10.
- 15 The tables 18 and other data generated by the process 1
- 16 is preferably archived for a period somewhat greater than a
- 17 year. This allows comparisons of traffic levels for network
- 18 customers and the network by hour, day, week, and month over
- 19 an entire year and a complete cycle of seasons. This allows
- 20 for long term planning of customer and network needs. The
- 21 tables 18 and other data generated by the process 1 is much
- 22 more compact and organized than the original CDR's 3, such
- 23 that storage requirements are reduced. The tables 18 can be

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stored.

1 purged on a regular schedule to enable new data to be

After some history of the data has been established 3 4 using the process 1, usage patterns at the individual network customer and industry level will develop to allow a 5 "what if?" analysis capability which marketing and capacity 6 planning components of a network operator can use After the 7 historical data is loaded, and DNIS and cyclical patterns 8 have been established, the historical data can be used to 9 forecast future customer needs. Most customers will fall 10 into one of a limited number of customer profile segments. 11 Such segments may include government service, help desk 12 operations, insurance companies, colleges, and the like. 13

Because of this segmentation and with knowledge of the historical usage patterns, network marketing groups will have the ability to analyze a prospective customer's expected traffic volume with just a projected total monthly minutes and/or number of calls figure. The process 1 allows the customer to select a customer segment which best fits their industry, select an expected total monthly minutes or calls quantity along with a month-to-month growth pattern, and display a tabular or graphical representation of the expected: daily usage minutes by hour; daily calls by hour;

- 1 and the expected daily usage pattern, complete with expected
- 2 volume at a busy hour.
- 3 A network capacity planning group can apply this same
- 4 analysis scenario, since traffic volumes by usage minutes
- 5 can be effectively translated into network port
- 6 requirements. Since the historical data depicts the
- 7 platform ports and minutes available, a network marketing
- 8 group can aggressively pursue customers whose expected
- 9 calling patterns occur at non-peak times of the platforms.
- 10 The process 1 also increases the efficiency of capacity
- 11 planning efforts, since forecasted growth recognized at
- 12 early time frames enables the acquisition of new and
- 13 upgraded equipment in a timely fashion.
- 14 It is to be understood that while certain forms of the
- 15 present invention have been illustrated and described
- 16 herein, it is not to be limited to the specific forms or
- 17 arrangement of parts described and shown.